	Sanjay Ghodawat University, Kolhapur Established as State Private University under Govt. of Maharashtra. Act No XL, 2017	2020-21 EXM/P/09/00

Year and Program: BBA I 2021	**School of Commerce and Management**	**Department:BBA**
Course Code: MBC 101R	**Course Title: Management Concepts**	**Semester :I**
Day and Date:	**End Semester Examination**	**Time : 2 Hrs.** **Max Marks : 50**

Instructions: 1) All Questions are compulsory.

			Marks	**Bloom's Level**	**CO**
Q.1		**Answer the following (any Two)**			
	a)	Define the term Management and discuss characteristics of Management.	8	1	1
	b)	Explain the contributions of the Scientific Management approach to the study of Management.	8	1	1
	c)	Discuss on Henri Fayol's contribution to Modern Management.	8	2	2
Q.2		**Answer the following (any two)**			
	a)	Planning needs to be comprehensive in Management arena. Discuss its concept and types	8	2	2
	b)	"Organizing is the backbone of Management". Comment.	8	2	2
	c)	Discuss the relevance of Decentralization in modern organizations	8	2	2
Q.3		**Answer the following (any two)**			
	a)	Staffing involves selection of the right man for the right job. List down elements and features of Staffing.	9	3	3
	b)	"Management involves coordination and integration of all resources, to accomplish specific results". Illustrate.	9	3	3
	c)	Green management can be employed in educational institutions. Sort how does one can achieve the same.	9	4	4

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